

**Monthly Return of Equity Issuer on Movements in Securities**

For the month ended  
(dd/mm/yyyy) :

30/09/2016

To : Hong Kong Exchanges and Clearing Limited

Name of Issuer

L'Occitane International S.A.

Date Submitted

6 October 2016

I. Movements in Authorised Share Capital

1. Ordinary Shares

|                                     |                       |                        |                                  |   |
|-------------------------------------|-----------------------|------------------------|----------------------------------|---|
| (1) Stock code :                    | <u>973</u>            | Description :          | <u>Ordinary Shares</u>           |   |
|                                     |                       | No. of ordinary shares | Par value<br>(State<br>currency) | Authorised share<br>capital<br>(State currency) |
| Balance at close of preceding month | <u>50,000,000,000</u> | <u>€0.03</u>           | <u>€1,500,000,000</u>            |   |
| Increase/(decrease)                 | <u>0</u>              | <u>0</u>               | <u>0</u>                         |   |
| Balance at close of the month       | <u>50,000,000,000</u> | <u>€0.03</u>           | <u>€1,500,000,000</u>            |   |
| (2) Stock code :                    | <u>--</u>             | Description :          | <u>--</u>                        |   |
|                                     |                       | No. of ordinary shares | Par value<br>(State<br>currency) | Authorised share<br>capital<br>(State currency) |
| Balance at close of preceding month | <u></u>               | <u></u>                | <u></u>                          |   |
| Increase/(decrease)                 | <u></u>               | <u></u>                | <u></u>                          |   |
| Balance at close of the month       | <u></u>               | <u></u>                | <u></u>                          |   |

## 2. Preference Shares

|                                     |                              |  |   |
|-------------------------------------|------------------------------|--|---|
| Stock code : _____ -- _____         | Description : _____ -- _____ |  |   |
|                                     | No. of preference shares     | Par value<br>( <i>State currency</i> ) | Authorised share capital<br>( <i>State currency</i> ) |
| Balance at close of preceding month | _____                        | _____                                  | _____   |
| Increase/(decrease)                 | _____                        |  | _____   |
| Balance at close of the month       | _____                        | _____                                  | _____   |

## 3. Other Classes of Shares

|                                     |                                |  |   |
|-------------------------------------|--------------------------------|--|---|
| Stock code : _____ -- _____         | Description : _____ -- _____   |  |   |
|                                     | No. of other classes of shares | Par value<br>( <i>State currency</i> ) | Authorised share capital<br>( <i>State currency</i> ) |
| Balance at close of preceding month | _____                          | _____                                  | _____   |
| Increase/(decrease)                 | _____                          |  | _____   |
| Balance at close of the month       | _____                          | _____                                  | _____   |

Total authorised share capital at the end of the month (*State currency*) :

€1,500,000,000

## II. Movements in Issued Share Capital

|                                       | No. of ordinary shares |     | No of preference shares | No. of other classes of shares |
|---------------------------------------|------------------------|-----|-------------------------|--------------------------------|
|                                       | (1)                    | (2) |                         |                                |
| Balance at close of preceding month   | <b>1,476,964,891</b>   | --  | --                      | --                             |
| Increase/ (decrease) during the month | --                     | --  | --                      | --                             |
| Balance at close of the month         | <b>1,476,964,891</b> * | --  | --                      | --                             |

## III. Details of Movements in Issued Share Capital

### Share Options (under Share Option Schemes of the Issuer)

| Particulars of share option scheme including EGM approval date (dd/mm/yyyy) and class of shares issuable | Movement during the month |           |                            |        | No. of new shares of issuer issued during the month pursuant thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
|--|---------------------------|-----------|----------------------------|--------|--|---|
|  | Granted                   | Exercised | Cancelled                  | Lapsed |  |   |
| <u>1. Share Option Scheme</u><br>( 30/09/2010 )  |                           |           |                            |        |  |   |
| Ordinary shares<br>(Note 1)  | Nil                       | Nil       | 202,250                    | Nil    | Nil  | 6,838,432   |
| <u>2. Free Share Scheme</u><br>( 30/09/2010 )  |                           |           |                            |        |  |   |
| Ordinary shares<br>(Note 1)  | Nil                       | Nil       | 23,500                     | Nil    | Nil  | 742,500   |
| <u>3. Share Option Scheme</u><br>( 25/09/2013 )  |                           |           |                            |        |  |   |
| Ordinary shares<br>(Note 1)  | Nil                       | Nil       | 561,300                    | Nil    | Nil  | 17,416,050  |
| <u>4. Free Share Scheme</u><br>(25/09/2013)  |                           |           |                            |        |  |   |
| Ordinary shares<br>(Note 1)  | Nil                       | Nil       | 27,200                     | Nil    | Nil  | 2,270,300   |
|  |                           |           | Total A. (Ordinary shares) |        | Nil  |   |
|  |                           |           | (Preference shares)        |        | N/A  |   |
|  |                           |           | (Other class)              |        | N/A  |   |
| Total funds raised during the month from exercise of options (State currency)                            |                           |           | Nil                        |        |  |   |

Warrants to Issue Shares of the Issuer which are to be Listed

| Description of warrants<br>(Date of expiry - dd/mm/yyyy)  | Currency<br>of nominal<br>value | Nominal value<br>at close of<br>preceding<br>month | Exercised<br>during the<br>month | Nominal value<br>at close of the<br>month | No. of new<br>shares of<br>issuer<br>issued<br>during the<br>month<br>pursuant<br>thereto | No. of new<br>shares of<br>issuer which<br>may be<br>issued<br>pursuant<br>thereto as at<br>close of the<br>month |
|---|---------------------------------|--|----------------------------------|---|---|---|
| 1.<br>_____<br>_____  | _____                           | _____  | _____                            | _____                                     | _____   | _____   |
| ( / / )<br>Stock code (if listed) _____<br>Class of shares<br>issuable (Note 1) _____<br>Subscription price _____<br>EGM approval date<br>(if applicable)<br>(dd/mm/yyyy) _____ ( / / ) | _____                           | _____  | _____                            | _____                                     | _____   | _____   |
| 2.<br>_____<br>_____  | _____                           | _____  | _____                            | _____                                     | _____   | _____   |
| ( / / )<br>Stock code (if listed) _____<br>Class of shares<br>issuable (Note 1) _____<br>Subscription price _____<br>EGM approval date<br>(if applicable)<br>(dd/mm/yyyy) _____ ( / / ) | _____                           | _____  | _____                            | _____                                     | _____   | _____   |
| 3.<br>_____<br>_____  | _____                           | _____  | _____                            | _____                                     | _____   | _____   |
| ( / / )<br>Stock code (if listed) _____<br>Class of shares<br>issuable (Note 1) _____<br>Subscription price _____<br>EGM approval date<br>(if applicable)<br>(dd/mm/yyyy) _____ ( / / ) | _____                           | _____  | _____                            | _____                                     | _____   | _____   |
| 4.<br>_____<br>_____  | _____                           | _____  | _____                            | _____                                     | _____   | _____   |
| ( / / )<br>Stock code (if listed) _____<br>Class of shares<br>issuable (Note 1) _____<br>Subscription price _____<br>EGM approval date<br>(if applicable)<br>(dd/mm/yyyy) _____ ( / / ) | _____                           | _____  | _____                            | _____                                     | _____   | _____   |
| Total B. (Ordinary shares) _____<br>(Preference shares) _____<br>(Other class) _____  |                                 |  |                                  | _____                                     | _____   | _____   |

Convertibles (i.e. Convertible into Shares of the Issuer which are to be Listed)

| Class and description  | Currency of amount outstanding | Amount at close of preceding month | Converted during the month | Amount at close of the month   | No. of new shares of issuer issued during the month pursuant thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
|--|--------------------------------|------------------------------------|----------------------------|--|--|---|
| 1.<br>_____<br>_____<br>_____  |                                |                                    |                            |  |  |   |
| Stock code (if listed) _____<br>Class of shares issuable ( <i>Note 1</i> ) _____<br>Subscription price _____<br>EGM approval date (if applicable) (dd/mm/yyyy) ( / / ) _____ |                                |                                    |                            |  |  |   |
| 2.<br>_____<br>_____<br>_____  |                                |                                    |                            |  |  |   |
| Stock code (if listed) _____<br>Class of shares issuable ( <i>Note 1</i> ) _____<br>Subscription price _____<br>EGM approval date (if applicable) (dd/mm/yyyy) ( / / ) _____ |                                |                                    |                            |  |  |   |
| 3.<br>_____<br>_____<br>_____  |                                |                                    |                            |  |  |   |
| Stock code (if listed) _____<br>Class of shares issuable ( <i>Note 1</i> ) _____<br>Subscription price _____<br>EGM approval date (if applicable) (dd/mm/yyyy) ( / / ) _____ |                                |                                    |                            |  |  |   |
| 4.<br>_____<br>_____<br>_____  |                                |                                    |                            |  |  |   |
| Stock code (if listed) _____<br>Class of shares issuable ( <i>Note 1</i> ) _____<br>Subscription price _____<br>EGM approval date (if applicable) (dd/mm/yyyy) ( / / ) _____ |                                |                                    |                            |  |  |   |
|  |                                |                                    |                            | Total C. (Ordinary shares) _____<br>(Preference shares) _____<br>(Other class) _____ |  |   |

Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

| Full particulars including EGM approval date (dd/mm/yyyy), if applicable, and class of shares issuable: | No. of new shares of issuer issued during the month pursuant thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
|---|--|---|
| 1. _____<br>_____<br>_____<br>_____ ( / / )<br>_____ shares (Note 1)                                    |  |   |
| 2. _____<br>_____<br>_____<br>_____ ( / / )<br>_____ shares (Note 1)                                    |  |   |
| 3. _____<br>_____<br>_____<br>_____ ( / / )<br>_____ shares (Note 1)                                    |  |   |
| Total D. (Ordinary shares)<br>(Preference shares)<br>(Other class)                                      |  |   |

Other Movements in Issued Share Capital

| Type of Issue   |            |                      |  | No. of new shares of issuer issued during the month pursuant thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
|-----------------|------------|----------------------|--|--|---|
| 1. Rights issue | At price : | State currency _____ | Class of shares _____ issuable ( <i>Note 1</i> )<br>Issue and allotment date : (dd/mm/yyyy) ( / / )<br>EGM approval date: (dd/mm/yyyy) ( / / ) | _____  | _____   |
| 2. Open offer   | At price : | State currency _____ | Class of shares _____ issuable ( <i>Note 1</i> )<br>Issue and allotment date : (dd/mm/yyyy) ( / / )<br>EGM approval date: (dd/mm/yyyy) ( / / ) | _____  | _____   |
| 3. Placing      | At price : | State currency _____ | Class of shares _____ issuable ( <i>Note 1</i> )<br>Issue and allotment date : (dd/mm/yyyy) ( / / )<br>EGM approval date: (dd/mm/yyyy) ( / / ) | _____  | _____   |
| 4. Bonus issue  |            |                      | Class of shares _____ issuable ( <i>Note 1</i> )<br>Issue and allotment date : (dd/mm/yyyy) ( / / )<br>EGM approval date: (dd/mm/yyyy) ( / / ) | _____  | _____   |

| Type of Issue   | No. of new shares of issuer issued during the month pursuant thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
|---|--|---|
| 5. Scrip dividend      At price :      State currency _____<br><br>Class of shares _____<br>issuable ( <i>Note 1</i> )<br>Issue and allotment date : ( dd / mm / yyyy )<br>EGM approval date: ( dd / mm / yyyy )      | <br><br><br><br><br>_____  | <br><br><br><br><br>_____   |
| 6. Repurchase of shares<br><br>Class of shares _____<br>repurchased ( <i>Note 1</i> )<br>Cancellation date : ( dd / mm / yyyy )<br>EGM approval date: ( dd / mm / yyyy )  | <br><br><br><br><br>_____  | <br><br><br><br><br>_____   |
| 7. Redemption of shares<br><br>Class of shares _____<br>redeemed ( <i>Note 1</i> )<br>Redemption date : ( dd / mm / yyyy )<br>EGM approval date: ( dd / mm / yyyy )   | <br><br><br><br><br>_____  | <br><br><br><br><br>_____   |
| 8. Consideration issue      At price :      State currency _____<br><br>Class of shares _____<br>issuable ( <i>Note 1</i> )<br>Issue and allotment date : ( dd / mm / yyyy )<br>EGM approval date: ( dd / mm / yyyy ) | <br><br><br><br><br>_____  | <br><br><br><br><br>_____   |



| Type of Issue              |  | No. of new shares of issuer issued during the month pursuant thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
|----------------------------|--|--|---|
| 9. Capital reorganisation  | Class of shares _____<br>issuable (Note 1)<br><br>Issue and allotment date : (dd/mm/yyyy) ( / / )<br><br>EGM approval date: ( / / )<br>(dd/mm/yyyy)  | _____  | _____   |
| 10. Other (Please specify) | At price : _____ State currency _____<br>Class of shares _____<br>issuable (Note 1)<br><br>Issue and allotment date : (dd/mm/yyyy) ( / / )<br><br>EGM approval date: ( / / )<br>(dd/mm/yyyy) | _____  | _____   |
| Total E. (Ordinary shares) |  | __   | __  |
| (Preference shares)        |  | __   | __  |
| (Other class)              |  | __   | __  |

|   |     |    |
|---|-----|----|
| Total increase / (decrease) in ordinary shares during the month (i.e. Total of A to E):                                 | (1) | __ |
|   | (2) | __ |
| Total increase / (decrease) in preference shares during the month (i.e. Total of A to E):                               |     | __ |
| Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to E):                         |     | __ |
| <i>(These figures should be the same as the relevant figures under II above ("Movements in Issued Share Capital").)</i> |     |    |

