

Monthly Return of Equity Issuer on Movements in Securities

 For the month ended (dd/mm/yyyy): 31/03/2015

 To : Hong Kong Exchanges and Clearing Limited

| Name of Issuer | L'Occitane International S.A. |
|----------------|-------------------------------|
| Date Submitted | 2 April 2015 |

I. Movements in Authorised Share Capital

| 1. Ordinary Shares | | | |
|---|------------------------|----------------------------------|---|
| (1) Stock code : <u>973</u> Description | ption : Ordinary | Shares | |
| | No. of ordinary shares | Par value (State currency) | Authorised share capital (State currency) |
| Balance at close of preceding month | 50,000,000,000 | €0.03 | €1,500,000,000 |
| Increase/(decrease) | 0 | | 0 |
| Balance at close of the month | 50,000,000,000 | €0.03 | €1,500,000,00(|
| (2) Stock code : Descri | ption : | | |
| | No. of ordinary shares | Par value (State currency) | Authorised share capital (State currency) |
| Balance at close of preceding month | | | |
| Increase/(decrease) | | | . <u> </u> |
| Balance at close of the month | | | |

2. Preference Shares

| Stock code :Descri | ption : | | |
|-------------------------------------|--------------------------|----------------------------------|---|
| | No. of preference shares | Par value (State currency) | Authorised share capital (State currency) |
| Balance at close of preceding month | | | |
| Increase/(decrease) | | | |
| Balance at close of the month | | | |

3. Other Classes of Shares

| Stock code :Descrip | otion : | | |
|-------------------------------------|--------------------------------|----------------------------------|---|
| | No. of other classes of shares | Par value (State currency) | Authorised share capital (State currency) |
| Balance at close of preceding month | | | |
| Increase/(decrease) | | | |
| Balance at close of the month | | | |

Total authorised share capital at the end of the month (*State* \pounds 1,500,000,000 currency):

II. Movements in Issued Share Capital

| | No. of ore | linary shares | No of preference | No. of other classes |
|--|----------------------|---------------|------------------|----------------------|
| | (1) | (2) | shares | of shares |
| Balance at close of preceding month | <u>1,476,964,891</u> | | | <u> </u> |
| Increase/ (decrease) during the month | | | | |
| Balance at close of the month | <u>1,476,964,891</u> | * | | |

II. Details of Movements in Issued Share Capital

| Particulars of share option scheme | | | | | No. of new shares of issuer issued during | No. of new shares of issuer which may be |
|------------------------------------|---------|-----------------|----------------|--------------|---|--|
| including EGM | | | | | the month pursuant | issued pursuant thereto |
| approval date | | Movement duri | ng the month | | thereto | as at close of the month |
| (dd/mm/yyyy) and - | | Wovement dur | ing the month | | - | |
| class of shares | | | | | | |
| issuable | Granted | Exercised | Cancelled | Lapsed | | |
| 1. Share Option | | | | | | |
| Scheme | | | | | | |
| (30/09/2010) | | | | | | |
| Ordinary shares | Nil | Nil | 83,500 | Nil | Nil | 11,836,349 |
| (Note 1) | | | | | | |
| 2. Free Share | | | | | | |
| Scheme | | | | | | |
| (30/09/2010) | | | | | | |
| Ordinary shares | Nil | Nil | 20,500 | Nil | Nil | 1,604,180 |
| (Note 1) | | 1111 | 20,300 | | | 1,004,100 |
| (INDIE I) | | | | | | |
| 3. Share Option | | | | | | |
| Scheme | | | | | | |
| (25/09/2013) | | | | | | |
| Ordinary shares | Nil | Nil | 148,500 | Nil | Nil | 11,941,100 |
| (Note 1) | 1111 | 1111 | 148,300 | 1111 | 1111 | 11,941,100 |
| (Note 1) | | | | | | |
| 4. Free Share | | | | | | |
| Scheme | | | | | | |
| (25/09/2013) | | | | | | |
| Ordinary shares | Nil | Nil | 4,750 | Nil | Nil | 1,663,900 |
| (Note 1) | | | · | | | |
| (, | | To | otal A. (Ordin | arv shares) | Nil | |
| | | | | nce shares) | N/A | |
| | | | | Other class) | N/A | |
| Total funds raised du | | from exercise o | | | | |
| options (State current | cy) | | Nil | | | |

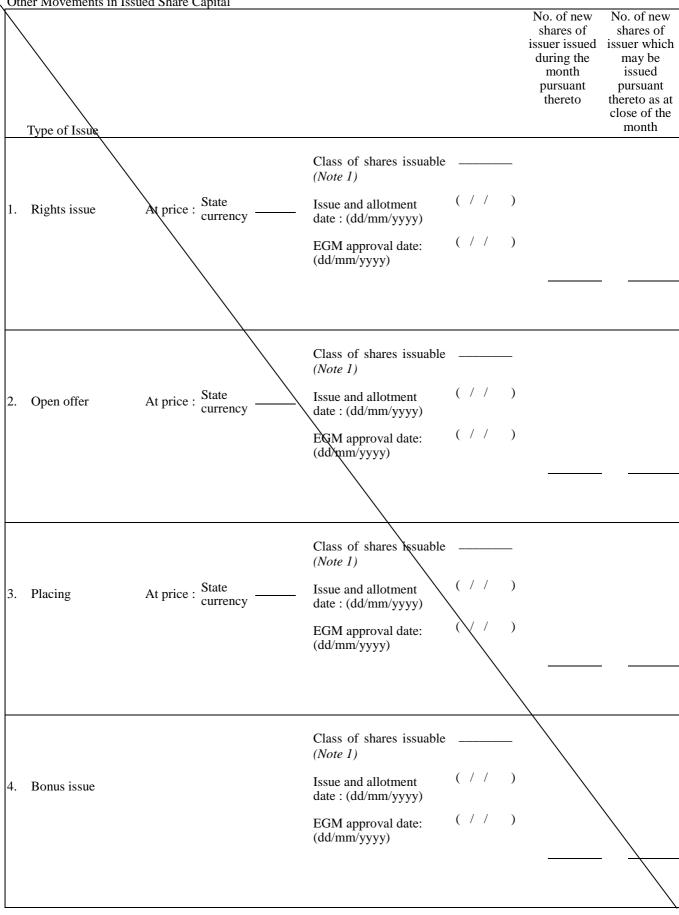
| Description of warrants (Date of expiry - dd/mm/yyyy) | Currency of Nominal value at nominal close of value preceding month | Exercised during the month | Nominal value at close of the month | No. of new shares of issuer issued during the month pursuant thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
|--|---|----------------------------------|--|--|--|
| <u>¥.</u> | | | | | |
| $\overline{}$ | | | | | |
| () Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable) | | | | | |
| (dd/mm/yyyy) | (/ /) | | | | |
| 2. | \mathbf{X} | | | | |
| (/ /) Stock code (if listed) Class of shares issuable (<i>Note 1</i>) Subscription price EGM approval date (if applicable) (dd/mm/yyyy) 3. | | | | | |
| (/ /) | | | | | |
| Stock code (if listed) Class of shares issuable (<i>Note 1</i>) Subscription price | | | | | |
| EGM approval date (if applicable) | | | \backslash | | |
| | (/ /) | | | | |
| (/ /) | <u> </u> | | <u> </u> | | |
| Stock code (if listed) Class of shares issuable (<i>Note 1</i>) | | | | | |
| Subscription price EGM approval date | | | | \backslash | |
| (if applicable) (dd/mm/yyyy) | (/ /) | | | \backslash | |
| 、 | Total | (Prefere | ary shares) nce shares) Other class) | | |

| Convertibles (i.e. Convertible in | to Sharaa of the I | aquer which are to | | For Main Board | and GEM liste | d issuers |
|---|--------------------|--|----------------------------------|------------------------------------|--|--|
| Class and description | | Amount at close of preceding month | Converted during the month | Amount at close of the month | No. of new shares of issuer issued during the month pursuant thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
| <u>¥.</u> | _ | | | | | |
| | _ | | | | | |
| | | | | | | |
| Stock code (if listed) | | | | | | |
| Class of shares issuable (Note 1) | | | | | | |
| Subscription price | | | | | | |
| EGM approval date | | | | | | |
| (if applicable) (dd/mm/yyyy)) | | | | | | |
| 2. | (/ /) | | | | | |
| | 7 | | | | | |
| | _ \ | | | | | |
| | | | | | | |
| Stock code (if listed) Class of shares | | | | | | |
| issuable (Note 1) | \backslash | | | | | |
| Subscription price | | \sum | | | | |
| EGM approval date | | \mathbf{i} | | | | |
| (if applicable) (dd/mm/yyyy) | | | | | | |
| 3. | , | _ \ | | | | |
| | _ | \backslash | | | | |
| | _ | \backslash | \backslash | | | |
| Stock code (if listed) | | | | | | |
| Class of shares | | | | | | |
| issuable (Note 1) | | | | | | |
| Subscription price | | | \backslash | ` | | |
| EGM approval date (if applicable) | | | | \mathbf{i} | | |
| | (/ /) | | | | | |
| 4. | | | | \sim | | |
| | _ | | | \backslash | | |
| | _ | | | | | |
| Stock code (if listed) | | | | | $\overline{}$ | |
| Class of shares | | | | | \backslash | |
| issuable (Note 1) | | | | | \backslash | |
| Subscription price | | | | | \backslash | ` |
| (if applicable) | | | | | | \backslash |
| | (/ /) | | | • | | \backslash |
| | | 1 | iotal C. (Ordin Profession | nary shares) | | - \ |
| | | | (1101010) | Other class) | | - \ |
| | | | (| | | - \ |

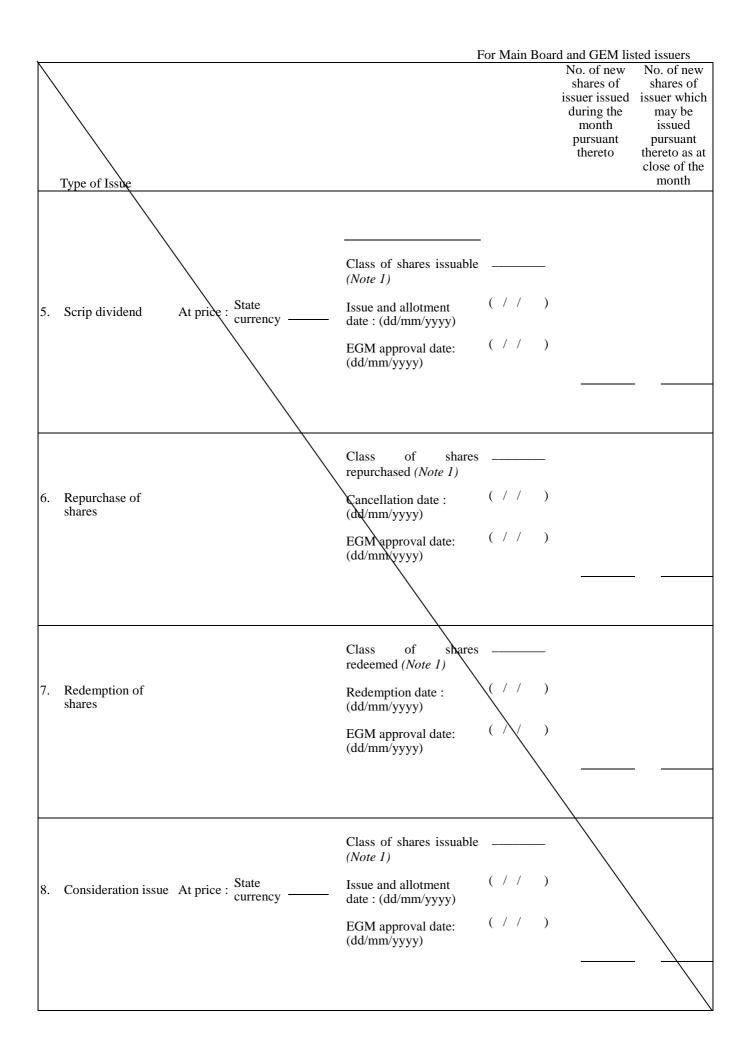
For Main Board and GEM listed issuers

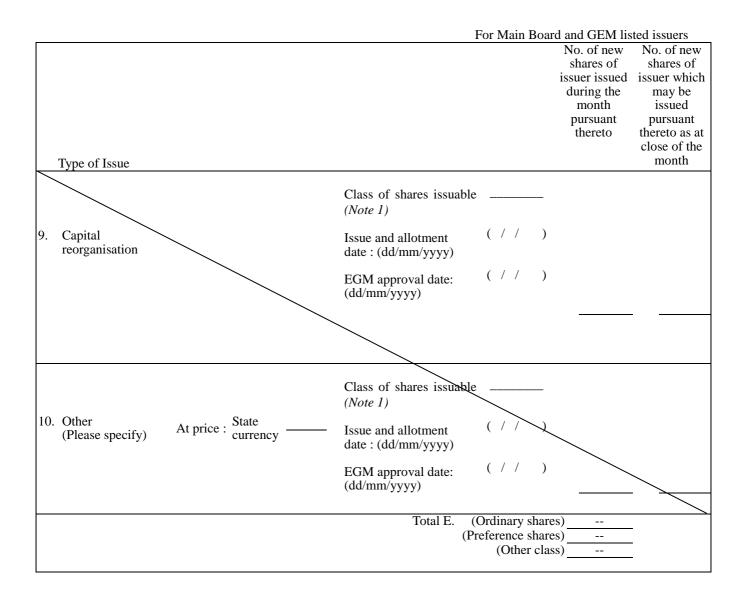
Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

| Full particulars including EGM approval date (dd/mm/yyyy), if applicable, and class of shares issuable: | No. of new shares of issuer issued during the month pursuant thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
|--|---|--|
| T | | |
| 2 | | |
| 3. | | |
| shares (Note 1) Total D. (Ordinary shares) (Preference shares) (Other class) | | |



Other Movements in Issued Share Capital





| Total increase / (decrease) in ordinary shares during the month (i.e. Total of A to E): | (1) | |
|---|-----------|-----------------|
| | (2) | |
| Total increase / (decrease) in preference shares during the month (i.e. Total of A to E): | | |
| Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to E): | | |
| (These figures should be the same as the relevant figures under II above ("Movements in Is | ssued Sha | ıre Capital").) |

Remarks (if any):

*The Company currently holds 6,655,500 shares in treasury. The number stated in Section II shows the number of issued share capital including the shares that are held in treasury.

| Submi | tted by: Karl Guénard |
|--------|--|
| Titley | Executive Director & Joint Company Secretary |
| Title: | Executive Director & Joint Company Secretary (Director, Secretary or other duly authorised officer) |
| | (, ~, ~, ~, ~, ~, |

Notes :

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. *If there is insufficient space, please append the prescribed continuation sheet.*