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# L'OCCITANE

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## L'OCCITANE INTERNATIONAL S.A.

*1, rue du Fort Rheinsheim L-2419 Luxembourg*

*R.C.S. Luxembourg: B80359*

*(Incorporated under the laws of Luxembourg with limited liability)*

*(Stock code: 973)*

### ANNOUNCEMENT GRANT OF SHARE OPTIONS

This announcement is made pursuant to Rule 17.06A of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”).

The Board of Directors (the “**Board**”) of L’Occitane International S.A. (the “**Company**”) would like to advise the shareholders that on 28 November 2012, the Company granted 1,249,169 share options (the “**Options**”) pursuant to the Company Share Option Scheme (the “**Option Scheme**”) as adopted on 30 September 2010. The Options were granted to certain eligible Employees and Directors (as defined in the rules of the Option Scheme) subject to their acceptance. None of the substantial shareholders of the Company were granted Options which at the date of the grant represented over 0.1% of the issued share capital of the Company.

The details of the Options granted are set out below as required by Rule 17.06A of the Listing Rules:

<b>Date of Grant</b>	28 November 2012
<b>Number of Options granted</b>	1,249,169
<b>Exercise price of Options granted</b>	HK\$24.47
<b>Closing price of shares in Company on the Date of Grant</b>	HK\$24.35
<b>Validity period of the Options</b>	The Options are exercisable commencing 28 November 2016 and expiring 28 November 2020.

All of the above Options were granted, with the approval of the Independent Non-Executive Directors of the Company, to the following grantees, each of whom is a Director of the Company, or a substantial shareholder of the Company, or an associate of them (each as defined in the Listing Rules):

<b>Name</b>	<b>Position in the Company</b>	<b>Number of Options granted</b>
Mr. Reinold Geiger	Chairman, Chief Executive Officer, Executive Director and substantial shareholder	277,211
Mr. Emmanuel Laurent Jacques Osti	Managing Director and Executive Director	277,211
Mr. André Joseph Hoffmann	Managing Director Asia-Pacific, Executive Director and substantial shareholder	277,211
Mr. Thomas Levilion	Group Deputy General Manager, Finance and Administration and Executive Director	118,000
Mr. Domenico Trizio	Chief Operating Officer and Executive Director	169,000
Mrs. Cécile de Verdelhan	International Digital And Shop Concept VP and spouse of Emmanuel Laurent Jacques Osti	130,536

By Order of the Board  
**L'Occitane International S.A.**  
**Reinold Geiger**  
*Chairman*

Hong Kong, 28 November 2012

*As at the date of this announcement, the executive Directors of the Company are Mr. Reinold Geiger (Chairman and Chief Executive Officer), Mr. Emmanuel Laurent Jacques Osti (Managing Director), Mr. André Joseph Hoffmann (Managing Director Asia-Pacific), Mr. Thomas Levilion (Group Deputy General Manager, Finance and Administration) and Mr. Domenico Trizio (Chief Operating Officer), the non-executive Directors of the Company are Mr. Karl Guénard and Mr. Martial Thierry Lopez and the independent non-executive Directors of the Company are Mr. Charles Mark Broadley, Mrs. Susan Saltzbart Kilsby, Mrs. Valérie Irene Amélie Monique Bernis and Mr. Jackson Chik Sum Ng.*