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L'OCCITANE

EN PROVENCE

L'OCCITANE INTERNATIONAL S.A.

49, Boulevard Prince Henri, L-1724 Luxembourg

R.C.S. Luxembourg: B80359

(Incorporated under the laws of Luxembourg with limited liability)

(Stock code: 973)

ANNOUNCEMENT

GRANT OF SHARE OPTIONS AND FREE SHARES

This announcement is made pursuant to Rule 17.06A of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The Board of Directors (the "Board") of L'Occitane International S.A. (the "Company") announces that on 4 December 2013, the Company granted 12,053,250 share options (the "Options") pursuant to the Company's Share Option Scheme (the "Option Scheme") as adopted on 25 September 2013. The Options were granted to certain eligible Employees and Directors (as defined in the rules of the Option Scheme), subject to their acceptance. None of the substantial shareholders of the Company were granted Options which at the date of the grant represented over 0.1 % of the issued share capital of the Company.

The details of the Options granted are set out below:

Date of Grant:	4 December 2013
Number of Options Granted	12,053,250
Exercise price of Options granted	HKD17.62 which represents the highest of (i) the closing price of HKD17.62 per Share as stated in the daily quotation sheets on the Stock Exchange on 4 December 2013, being the Date of Grant; and (ii) the average closing price of HKD17.35 per Share as stated in the daily quotation sheets of the Stock Exchange for the five business days immediately preceding the Date of Grant
Closing price of Shares on the Date of Grant	HKD17.62

Validity period of the Options The Options are exercisable commencing 4 December 2017 and expiring 3 December 2021

1,132,500 shares of the above Options were granted, with the approval of the Independent Non-Executive Directors of the Company, to the following grantees, each of whom is a Director of the Company or an associate of them (as defined in the Listing Rules):

Name	Position in the company	Number of Options granted
Mr. Domenico Luigi Trizio	Chief Operating Officer and Executive Director	655,500
Mr. Thomas Levilion	Group Deputy General Manager, Finance and Administration and Executive Director	311,500
Mr. Karl Guénard	Company Secretary and Executive Director	90,500
Mrs. Cécile de Verdelhan	International Digital and Shop Concept VP and spouse of Emmanuel Laurent Jacques Osti	75,000

FREE SHARES

The details of the Free Shares granted are set out below. No Free Shares have been granted to a connected person of the Company (as defined in the Listing Rules).

Date of Grant 4 December 2013

Number of Free Shares granted 887,500

Validity period of the Free Shares The Free Shares will vest on 4 December 2017

By Order of the Board
L'Occitane International S.A.
Reinold Geiger
Chairman

Hong Kong, 4 December 2013

As at the date of this announcement, the executive directors of the Company are Mr. Reinold Geiger (Chairman and Chief Executive Officer), Mr. Emmanuel Laurent Jacques Osti (Managing Director), Mr. André Joseph Hoffmann (Managing Director Asia-Pacific) and Mr. Thomas Levilion (Group Deputy General Manager, Finance and Administration), Mr. Domenico Luigi Trizio (Chief Operating Officer), Mr. Karl Guénard; the non-executive director of the Company is Mr. Martial Thierry Lopez and the independent non-executive directors of the Company are Mr. Charles Mark Broadley, Mr. Pierre Maurice Georges Milet, Mrs. Valérie Irène Amélie Monique Bernis and Mr. Jackson Chik Sum Ng.