

The background of the slide is a scenic landscape featuring a vast field of yellow flowers in the foreground, with rolling hills and mountains in the distance under a clear blue sky with light clouds. The L'Occitane logo is centered at the top in a dark blue, serif font.

L'OCCITANE
EN PROVENCE
L'OCCITANE INTERNATIONAL S.A.

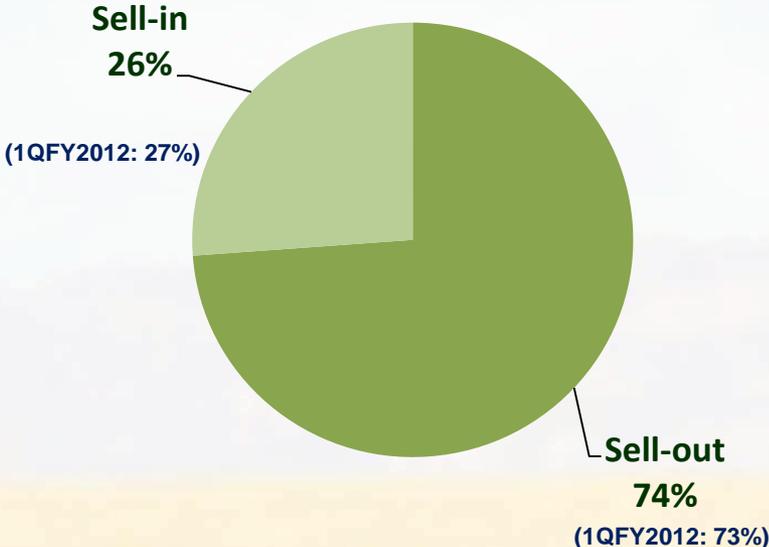
**UNAUDITED TRADING UPDATE
FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2012**

Highlights

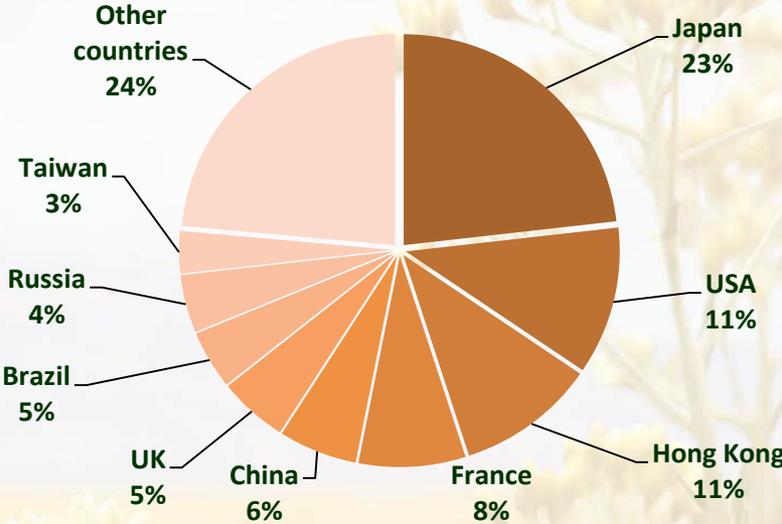
For the period ended: (million €)	30 Sep 2011	30 Sep 2012	Change
Net Sales	368.5	449.2	+21.9%
Growth in local currency			+13.5%
Growth per segment at actual exchange rates:			
Sell-out			+22.8%
Sell-in			+19.5%
Fastest growing countries (local currency):			
Russia			+35.0%
China			+22.7%
Same Store Sales Growth	+6.1%	+2.6%	-3.5 pp
Net Store openings excluding acquisitions	56	57	+1

Net sales breakdown

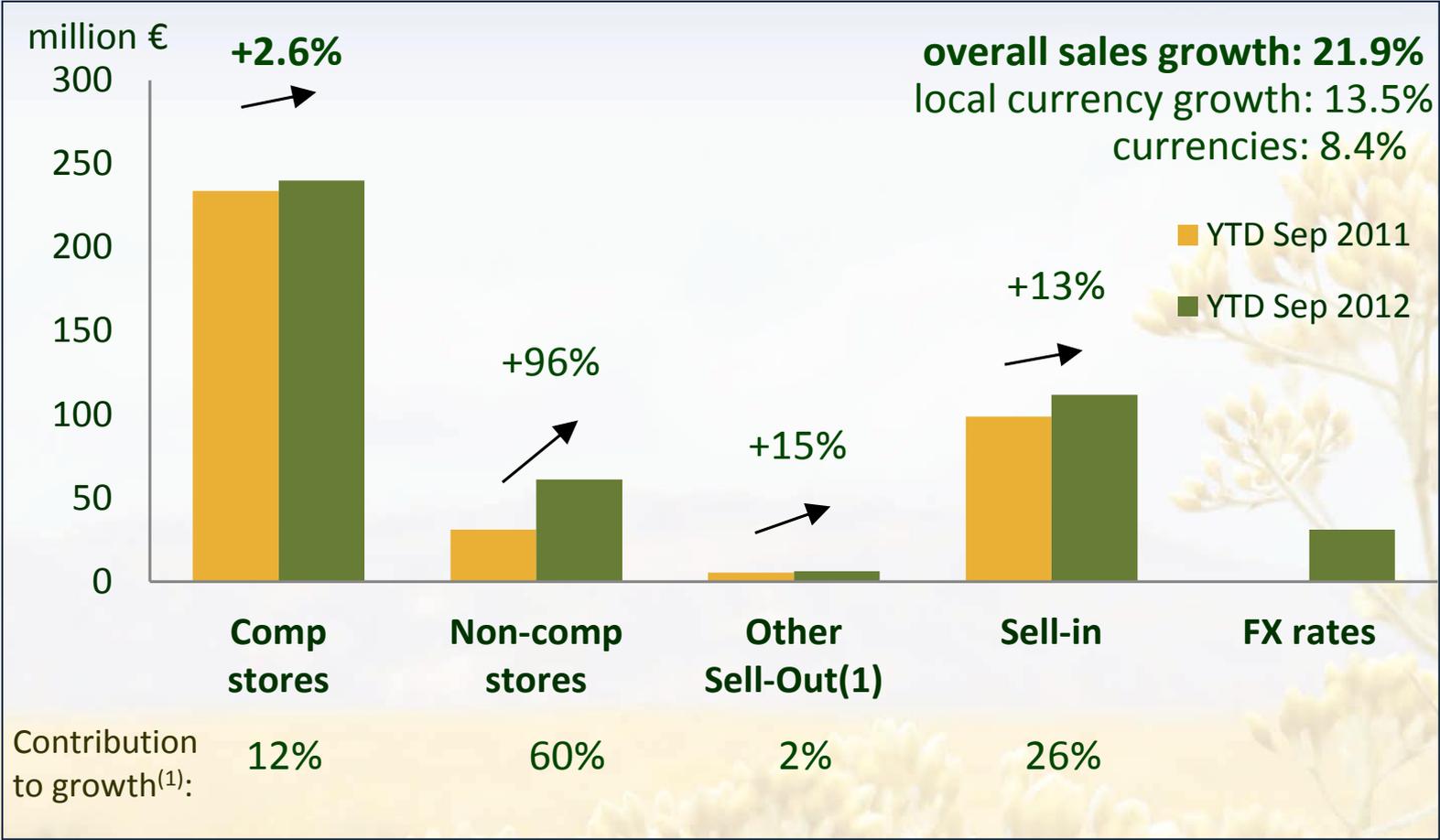
Retail led growth from Sell-out



Exposure to growth markets



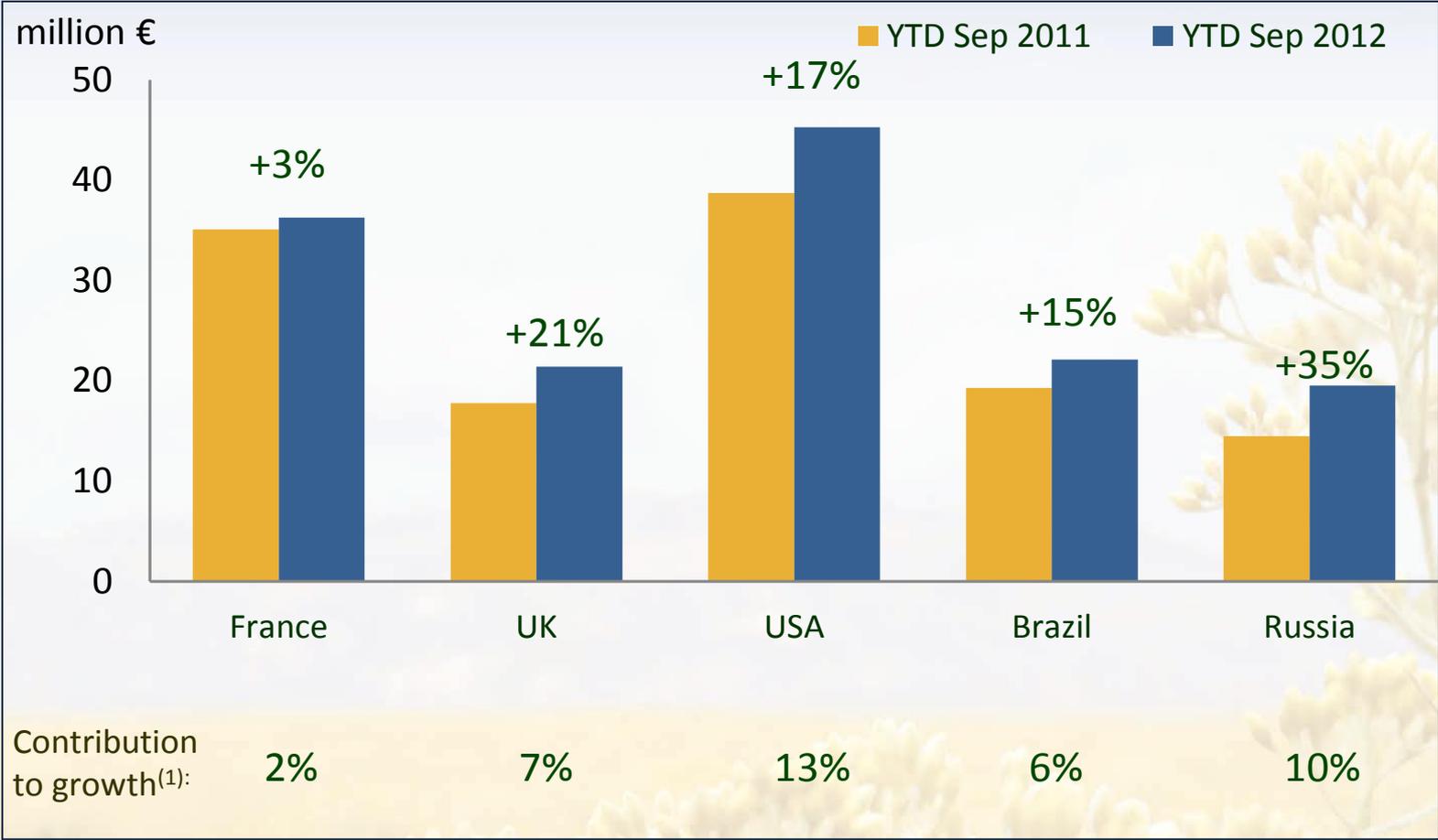
Net sales up 21.9%



¹ Includes mail-order and other sales

Sales growth by geography – 1

(local currency)



¹ Includes mail-order and other sales

Sales growth by geography – 2

(local currency)

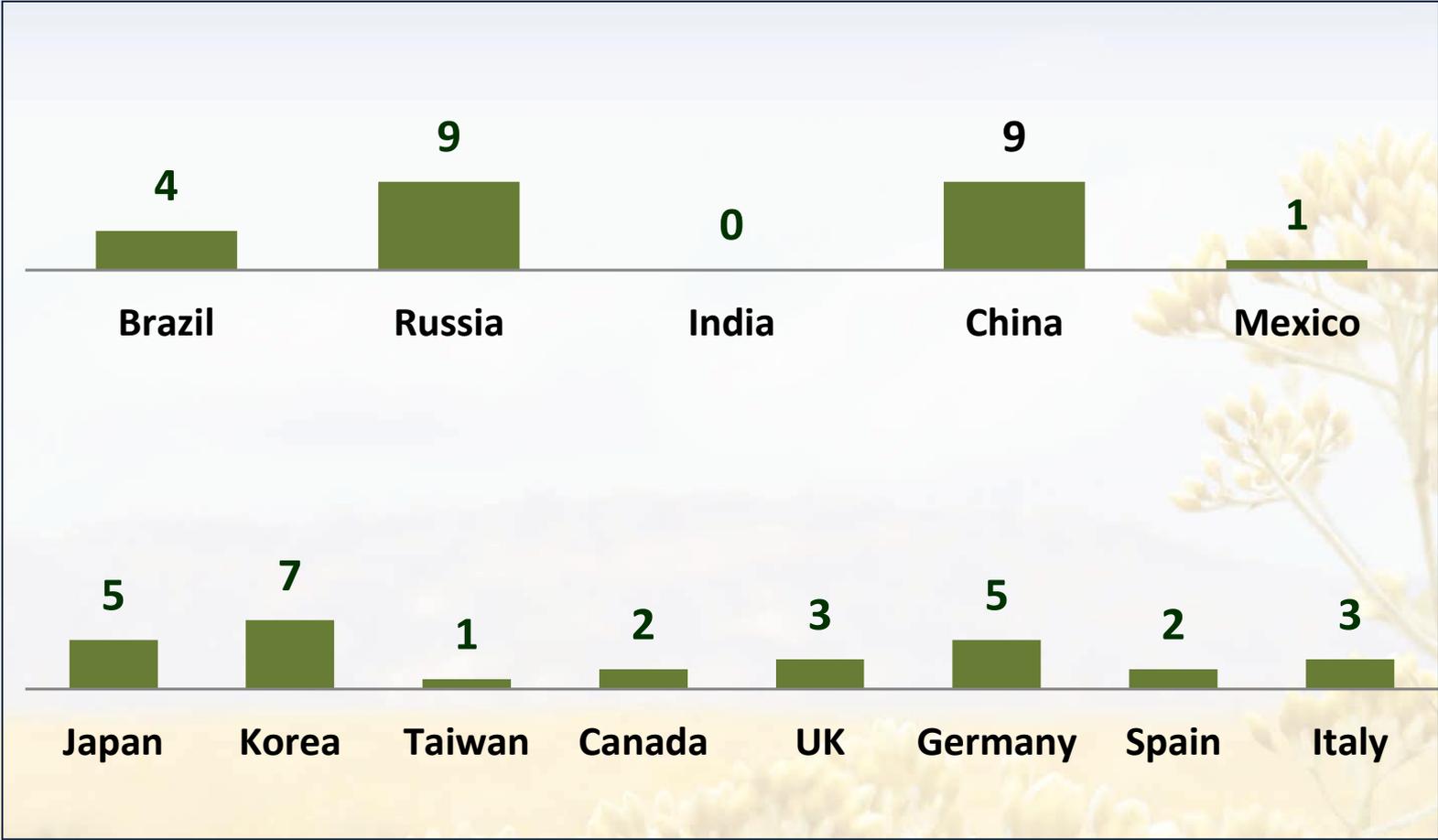


Net stores openings by region*



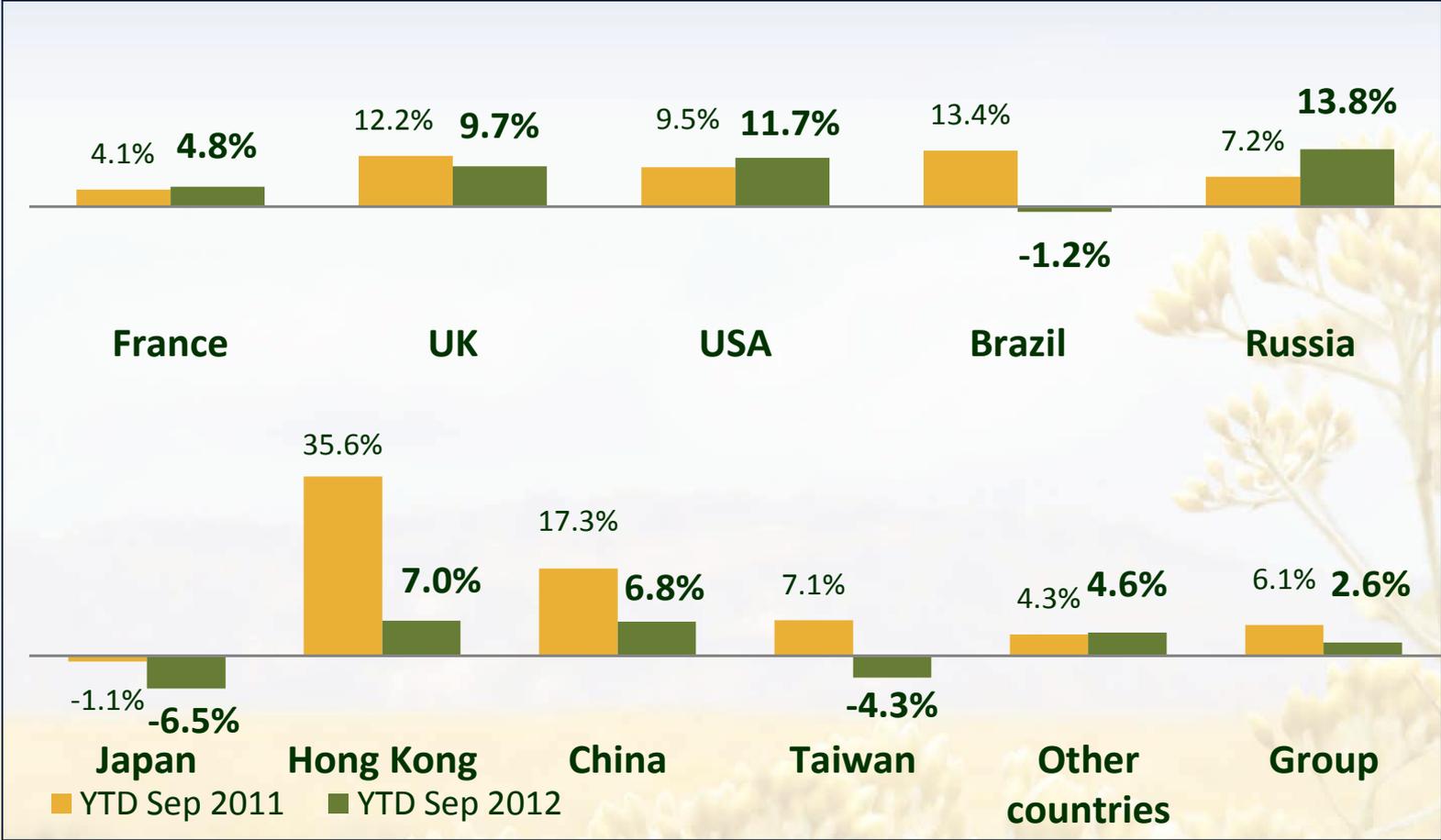
*Excluding acquisitions, 16 stores from distributor in Malaysia and 10 stores from distributor in Ireland as at 30 September 2011 and 30 September 2012, respectively.

Net store openings profile



Same Store Sales Growth profile

YTD Sep 2012 as compared to YTD Sep 2011



Disclaimer

This document is for information purposes only without any binding effect; in case of any inaccuracies, incompleteness or inconsistency with other documents, only the Company's latest issued annual or interim report for detailed financials shall prevail and shall be deemed to be the only official document.



The End